E ort Complementarity and Sharing Rules in Group Contests

Katsuya Kobayashł Hideo Konishł

April 10, 2020

Abstract

In this paper, we consider a prize-sharing rule design problem in a group contest with e ort complementarities within groups by employing a CES e ort aggregator function. We derive the conditions for a monopolization rule that dominates an egalitarian rule if the objective of the rule design is to maximize the group's winning probability. We nd conditions under which the monopolization rule maximizes the group's winning probability, while the egalitarian rule is strictly preferred by all members of the group. Without e ort complementarity, there cannot be such a con ict of interest.

Keywords: group contest, complementarity in e orts, free riding, prize-sharing rule JEL Classi cation Numbers: C72, D23, D74

We thank Editor Francois Maniquet, Associate Editor, and two anonymous referees for their helpful comments and suggestions. Special thanks are due to Kaoru Ueda for his valuable comments on an earlier version of the paper. This paper was completed when Kobayashi was visiting Boston College on his sabbatical. Kobayashi thanks Hosei University for their nancial support and Boston College for their hospitality.

^yEmail katsuyak@hosei.ac.jp, Faculty of Economics, Hosei University, 4342 Aihara-machi, Machida-shi, Tokyo 194-0298, Japan.

^zEmail hideo.konishi@bc.edu, Department of Economics, Boston College, 140 Commonwealth Ave., Chestnut Hill, MA 02467 USA.

is identical to that where a group's winning probability goes down as the population of the

standpoint of the group's winning probability. This happens when (i) there exists moderate e ort complementarity and (ii) the marginal e ort cost is moderately concave. This result cannot be obtained without e ort complementarity.

The remainder of the paper is organized as follows. Section 2 presents our model. In Section 3, we show that the results in Esteban and Ray (2001) and Nitzan and Ueda (2014) still extend in the presence of e ort complementarity. Section 4 shows our main result that a group leader and his/her group members may have a con ict of interest with e ort complementarity. Section 5 explains how our results for Nash equilibrium in the intragroup game can be extended to an equilibrium analysis in a group contest game, and proves the existence and uniqueness of the equilibrium. Section 6 concludes by discussing the importance of e ort complementarity and commenting on a model in Epstein and Mealem (2009), the details of which are given in Appendix B. All proofs are collected in Appendix A.

2 The Model

We consider a contest in which *m* 2 groups compete for a prize, focusing on a representative group i = 1, 2, ..., m. The population of group *i* is denoted by n_i 1. Group members choose their e ort levels e_{ij} , $j = 1, 2, ..., n_i$, which contribute to their group's winning probability, simultaneously and non-cooperatively. Group members' e orts are aggregated by the CES function of $X_i = (\prod_{j=1}^{n_i} e_{ij}^r)^{\frac{1}{r}}$, where *jTOl SQBBOT 5T GOTOTOST GOTOTOST ADJOTCED* e ort is also zero).

The winning probability of group *i* is described as a contest success function $\sum_{k \in i} \frac{X_i}{X_i + X_i}$, where $X_i = \sum_{k \in i} X_k$ is the other groups' aggregated e ort levels. The prize comprises divisible private goods that are shared among members of the winning group, and the value of the prize is normalized to 1. We denote the share of member in group *i* by $a_{ij} \ge [0;1]$ and group *i*'s (prize) sharing rule by $a_i = (a_{i1}, \dots, a_{in_i})$ with $\prod_{j=1}^{n_i} a_{ij} = 1$. The group leader cannot observe each member's e ort or an aggregated group e ortWe assume that group *i*'s prize-sharing rule is chosen by the group leader before each member decides his/her e ort level. The e ort cost function is common to all members with a constant elasticity 1; i.e., member *j*'s e ort cost in group *i* is described by $\lim_{i \neq ij}$. We assume that at least either 1 or 1 is a strict inequality. The expected payo for member *j* in group *i* is $U_{ij} = P_i a_{ij} - \frac{1}{2}e_{ij}$. We assume that all of the above is common knowledge among all players.

$$\frac{\mathscr{Q}U_{ij}}{\mathscr{Q}e_{ij}} = \frac{\left(\prod_{j=1}^{n_i} e_{ij}^r \right)^{\frac{1}{r} - 1} e_{ij}^{r-1} X_i}{\left(\left(\prod_{j=1}^{n_i} e_{ij}^r \right)^{\frac{1}{r}} + X_i \right)^2} a_{ij} \quad e_{ij}^{-1} = 0$$

This can be rewritten as

$$P_i(1 \quad P_i) \frac{e_{ij}^r}{X_i^r} a_{ij} \quad e_{ij} = 0:$$
 (1)

With these rst-order conditions (1), we can investigate how the sharing rule a_i a ects the members' equilibrium e ort levels (e_{i1} ; ...; e_{in_i}) in an e ort contribution game in group *i*.

⁶We employ the Tullock-form contest success function (Tullock 1980).

⁷Nitzan and Ueda (2011) assume that individual e ort levels are observable by the group leader and analyze

From (1), we have $e_{ij}^r = \frac{P_i(1 - P_i)}{X_i^r} = a_{ij}^{\frac{r}{r}} a_{ij}^{\frac{r}{r}}$. Summing up all e_{ij}^r in group i, we have

$$X_i^r =$$

 $a_{il} = 0$ for any other member $l \in j$. The next proposition shows that these two rules maximize the winning probability of group *i*, depending on *r* and .

Proposition 1. When 2r <, the egalitarian rule maximizes the winning probability of group *i*. When 2r >, the monopolization rule maximizes the winning probability of group *i*. When 2r =, the winning probability of group *i* is the same under any sharing rules.

We can interpret this result in the context of R&D competition. Some R&D projects bene t from coordinated e orts (strong e ort complementarity: small *r*), while others do not (weak e ort complementarity: large *r*). Proposition 1 says that the group leader should choose the egalitarian rule for projects with strong e ort complementarity (2r <), since treating everybody equally enhances aggregate e ort the most. In contrast, the group leader should use the monopolization rule by selecting a single member for projects with weak complementarity (2r >), since it eliminates all free-riding incentives and maximizes an incentive for e ort by letting the selected member monopolize the prize. If $r^{2=}$, then A_i is the same under any sharing rules $(a_{ij})_{j=1}^{n_i}$. Nitzan and Ueda (2014) report the above result without e ort complementarity (r = 1; Proposition 4 in Nitzan and Ueda 2014).

The probabilities under the egalitarian rule and the monopolization rule are denoted B_{iE} and P_{iM} , respectively. Under the egalitarian rule in group, every member's e ort is the same, which is denoted by e_i in a Nash equilibrium in group *i*. Then $X_i = \begin{pmatrix} n_i \\ j_{i-1} \end{pmatrix} e_{ij}^r = (n_i e_i^r)^{\frac{1}{r}} = n_i^{\frac{1}{r}} e_i$. Thus, (1) becomes

$$e_i = P_{iE}(1 \quad P_{iE}) \frac{1}{n_i^2}$$
 (3)

Since (2) implies $e_i = n_i^{\frac{2}{\beta}} P_{iE}^{\frac{1}{\beta}} (1 P_{iE})^{\frac{1}{\beta}}$, when we substitute this into the denition of P_i , we

9

are able to solve P_{iE} as a function of parameters, in particular n_i and r implicitly:

$$P_{iE}(n_i;r) = \frac{n_i^{\frac{1}{r}}e_i}{n_i^{\frac{1}{r}}e_i + X_i} = \frac{n_i^{\frac{\beta}{r\beta}\frac{2r}{r\beta}}P_{iE}(n_i;r)^{\frac{1}{\beta}}(1 - P_{iE}(n_i;r))^{\frac{1}{\beta}}}{n}$$

group *i*, despite the fact that the monopolization rule achieves a higher winning probability than the egalitarian rule. In contrast, if $1 \frac{n_i}{n_i+1} > P_{iM}$ is not satis ed, then the single member who monopolizes the prize prefers the monopolization rule to the egalitarian rule.

This Pareto dominance of the egalitarian rule is due to the complementarity among group members' e orts. Without the complementarity, this Pareto dominance disappears. In fact, at r = 1, the Pareto dominance does not hold.

5 Equilibrium in Group Contest

We can apply our analysis to show that our group contest model has an equilibrium. We will consider a two-stage game as follows. Stage 1: Each group leader who maximizes the winning probability of his/her group decides its sharing rule simultaneously, and Stage 2: members of all groups simultaneously choose their e ort levels. In this paper, we assume that each groups' sharing rules are observable and employ subgame perfect equilibrium as our solution concept. We can allow for asymmetric groups|di erent groups can have di erent __i, r_i, and n_i. The key is to show that a Nash equilibrium exists and is unique in Stage 2. We show that each group's best response to the aggregation of the other groups' e ort leveks _i is at a Nash equilibrium. The e ort contribution game of any group *i* in Stage 2 is described as a function $_i(X_i; a_i; _i; r_i)$! X_i. Using the share-function approach (Esteban and Ray 2001, Ueda 2002,

and Cornes and Hartley 2005),³ we can guarantee the existence and uniqueness of the Nash equilibrium by each *i*'s continuity and strict monotonicity in X_i .

¹²Readers may think that it is unrealistic to assume that groups can observe other groups' sharing rules. Nitzan and Ueda (2011) assume that sharing rules are the private information of each group and use perfect Bayesian equilibrium with the same beliefs for other groups' sharing rules at every information set. Since the model does not involve a real asymmetric information problem, their perfect Bayesian equilibrium coincides with our subgame perfect equilibrium under complete information.

¹³We thank Kaoru Ueda for suggesting that we use the share function approach.

This implies that each group leader's objective is to maximize his/heA_{*i*} in Stage 1, which is the same result as Lemma 1.

Lemma 5. In Stage 1 of the group contest game, the equilibrium winning probability of group *i* is increasing in A_i . That is, group *i*'s winning probability is maximized by a sharing rule $(a_{ij})_{i=1}^{n_i}$ that maximizes A_i .

This lemma leads us to a counterpart of Proposition 1|that is, the results of Proposition 1 are valid in the two-stage group contest game.

Proposition 5. In Stage 1 of the group contest game, each group i's leader chooses its sharing rule to maximize the winning probability P_i as follows: (i) use the egalitarian rule if $2r_i < i$, (ii) use the monopolization rule ¹⁴ if $2r_i > i$, and (iii) use any sharing rule if $2r_i = i$.

A corollary of this proposition is that there is an essentially unique subgame perfect equilibrium in our group contest game, since each group leader's strategy is solely dependent on $2r_i \leq i$.

Corollary 1. For all $(r_i; i)_{i=1}^m$, groups' equilibrium winning probabilities $(P_i)_{i=1}^m$ are uniquely determined.

The results of Proposition 5 depend only on the exogenous variables r_{P} fand *i*. Thus, Proposition 5 and Corollary 1 indicate that Proposition 3 is also valid at the subgame perfect equilibrium in the two-stage group contest game. That is, for some group when $2r_i > i$ and $1 + \frac{1}{n_i} > i$ under the asymmetric parameters, if 1 $\frac{n_i}{n_i+1} i > P_{iM}$ holds, then there is a con ict of interest between the group leader and his/her group members at the subgame perfect equilibrium. If 1 $\frac{n_i}{n_i+1} i > P_{iM}$ is violated, then the monopolizing member has an incentive to work with the group leader, since it is in their common interests to choose the

¹⁴When the group leader chooses the monopolization rule at Stage 1, e ort complementarity is irrelevant on the equilibrium path. E ort complementarity is in e ect only o the equilibrium path.

monopolization rule and exclude the rest of the group. In addition, if the parameters are symmetric, the condition is simply described as the relation among the number of groups, the group population, and the elasticity of the marginal e ort cost. In this case, sinc \mathbf{e}_{iM} becomes $\frac{1}{m}$, the condition is 1 $\frac{n_i}{n_i+1} > \frac{1}{m}$.

6 Concluding remarks

We conclude our paper by commenting on Epstein and Mealer (2009). They use a generalized Tullock contest by introducing power $r \ge [0; 1]$: i.e., $X_i = \prod_{j=1}^{n_i} e_{ij}^r$. This form may look similar to our CES form, $X_i = \left(\prod_{j=1}^{n_i} e_{ij}^r\right)^{\frac{1}{r}}$, and readers may wonder if our Proposition 3 may hold in their case. It turns out that their generalized Tullock contest cannot generate con icts of interest between the group leader and his/her group members|we can con rm that with their form, the egalitarian rule's Pareto dominance in Proposition 3 cannot occur. Thus, e ort complementarity is essential in getting our con ict-of-interest result. In contrast, with their contest success function, our Propositions 1 and 2 hold. We detail the analysis in Appendix B.

Appendix A

Here, we collect all proofs. Proof of Lemma 1. Recalling $X_i = \begin{pmatrix} n_i \\ j_{i=1} e_{ij}^r \end{pmatrix}^{\frac{1}{r}}$ and given X_i , maximizing the winning probability of group *i* means that X_i becomes as large as possible at Nash equilibrium in group *i*. If X_i is a strictly increasing function of A_i , we can maximize X_i by maximizing A_i subject to $\prod_{\substack{i=1\\j_{i=1}}}^{n_i} a_{ij} = 1$.

From (2), let $(X_i; A_i) = X_i P_i(1_i)$

d

for > r by using $A_i = \frac{X_i^{\beta}}{P_i(1 - P_i)}$ from (2). Thus, X_i is a strictly increasing function in A_i for > r.

Proof of Proposition 1. From Lemma 1, it is enough to maximize A_i . It is also enough to maximize the contents in parentheses iA_i because $\frac{r}{r} > 0$. Note that $A_i^{\frac{r}{\beta - r}} = \int_{j=1}^{n_i} a_{ij}^{\frac{r}{\beta - r}}$ is an additively separable function. Since > 0, our maximization problem boils down to

$$\max_{j=1}^{n_i} a_{ij}^{\frac{r}{\beta-r}} \text{ subject to (i) } a_{ij} = 1 \text{ and (ii) } a_{ij} = 0 \text{ for all } j = 1 \text{ ; ...; } n_i \text{:}$$

Thus, it is easy to see that $\frac{r}{r} \leq 1$ dictates the optimal sharing rule. We obtain three cases:

Case 1: If $2^{n} < ... A_{i}$ is maximized when $a_{1} = a_{2} = ... = a_{n_{i}} = 1 = n_{i}$.

Case 2: If 2^{-} = , A_i is constant for any sharing rule.

Case 3: If 2^{-} , A_i is maximized when $a_{ij} = 1$ for a single j, and $a_{ij} = 0$ for all other \hat{a}_{ij} .

Proof of Lemma 2. Let $n_i^{\frac{\beta - 2r}{r\beta}}$ in relation to n_i in (4). Rewriting (4), we have

$$(1 \quad P_{iE}) (P_{iE}(1 \quad P_{iE}))^{\frac{1}{\beta}} = P_{iE}X_{i} \quad (10)$$

By totally di erentiating the above, we obtain

 $(P_{iE}(1 P_{iE}))^{\frac{1}{\beta}} X_{i} + \frac{1}{-} (1 P_{iE}) (P_{iE}(1 P_{iE}))^{\frac{1}{\beta}-1} (1 2P_{iE}) dP_{iE} = P_{iE}X_{i}d :$

After solving (10) for X_{i}

and

$$\frac{d}{dr} = \frac{1}{r^2}(\log n_i) > 0;$$

respectively. We obtain the results using the chain rul

Proof of Lemma 3. Recall $U_{iE}(n_i; r) = \frac{P_{iE}(n_i; r)}{n_i} \left(1 \quad \frac{1}{2} \left(1 \quad P_{iE}(n_i; r)\right) \frac{1}{n_i} \qquad U(n_i; P_{iE}(n_i; r))$. This implies

$$\frac{@U}{@P_{iE}} = \frac{1}{n_i} - \frac{1}{n_i^2} (1 - 2P_{iE}) = \frac{1}{n_i^2} (n_i + 2P_{iE} - 1):$$
(11)

Thus, by totally di erentiating $U(n_i; P_{iE}(n_i; 1))$ with respect to n_i using (6), we obtain

$$\frac{dU_{iE}(n_{i};1)}{dn_{i}} = \frac{\mathscr{O}U}{\mathscr{O}n_{i}} + \frac{\mathscr{O}U}{\mathscr{O}P_{iE}} \frac{dP_{iE}}{dn_{i}} = \frac{P_{iE}}{n_{i}^{2}} + \frac{1}{2} \frac{2}{n_{i}} (1 - P_{iE}) + \frac{2}{n_{i}} (1 - 2P_{iE}) + \frac{1}{n_{i}} (1 - 2P_{iE}) + \frac{1}{n_{i}^{2}} (n_{i} + 2P_{iE} - 1) = \frac{P_{iE}}{n_{i}^{3}} + \frac{1}{2} (1 - P_{iE}) + (1 - P_{iE}) \frac{2}{1 - 2P_{iE}} + \frac{1}{2} (2P_{iE} - 1) = \frac{P_{iE}}{n_{i}^{3}} (1 - 2P_{iE}) + \frac{1}{2} (1 - 2P_{iE}) +$$

Since 1 $2P_{iE}$ < 0, we can focus on the sign of the contents of the brackets: [1] = n_i (1 $2P_{iE}$) + n_i (2 $2P_{iE} + P_{iE}$) +2 (1 $2P_{iE}$) (1 P_{iE}) (1 P_{iE}) (2) (1 $2P_{iE}$) = [(Consider the case of $= \frac{1}{2}$. Since $P_{iE}(n_i; \frac{1}{2}) = P_{iE}(1; \frac{1}{2}) = P_{iM}$ by Proposition 1, we have

$$U_{iE}(n_i; \frac{1}{2}) = \frac{P_{iE}(n_i; \frac{1}{2})}{n_i} - 1 - (1 - P_{iE}(n_i; \frac{1}{2})) \frac{1}{n_i}$$
$$= \frac{P_{iM}}{n_i} - \frac{1}{1} - (1 - P_{iM}) \frac{1}{n_i} :$$

By subtracting $U_{iM} = P_{iM} + 1 + \frac{1}{2}(1 + P_{iM})$ from $U_{iE}(n_i; \frac{1}{2})$, we obtain

$$U_{iE}(n_i; \frac{1}{2}) \quad U_{iM} = P_{iM} \quad 1 + \frac{1}{(1 \quad P_{iM})} + \frac{1}{n_i} \quad 1 \quad \frac{1}{(1 \quad P_{iM})} \frac{1}{n_i}$$

$$= P_{iM} \quad 1 \quad \frac{1}{n_i} \quad \frac{1}{-1} \quad 1 \quad \frac{1}{n_i^2} \quad \frac{1}{-P_{iM}} \quad 1 \quad \frac{1}{n_i^2}$$

$$= P_{iM} \quad 1 \quad \frac{1}{n_i^2} \quad \frac{n_i}{n_i + 1} + \frac{1}{-1} \quad \frac{1}{-P_{iM}}$$

Then, the condition of $U_{iE}(n_i; \frac{1}{2}) > U_{iM}$ is

$$1 \quad \frac{n_i}{n_i + 1} \quad > P_{iM}: \tag{12}$$

That is, if (12) is satis ed, $U_{iE}(n_i; \frac{1}{2}) > U_{iM}$ holds, while $U_{iE}(n_i; 1) < U_{iM}$. Since $\frac{dP_{iE}}{dr} < 0$ holds by (5) in Lemma 2 and from $(11)_{\frac{@U}{@P_{iE}}} = \frac{1}{n_i^2}(n_i + 2P_{iE} - 1) > 0$, we have $\frac{dU_{iE}(P_{iE}(r))}{dr} = \frac{@U_{iE}}{@P_{iE}} \frac{dP_{iE}}{dr} < 0$, which is U_{iE} monotonically decreasing inr. Considering the above facts and given that U_{iE} is continuous in r, there is a uniquer $(\frac{1}{2}; 1)$, such that $U_{iE}(n_i; r) < U_{iM}$ holds for all r 2 ($\frac{1}{2}; 1$) and $U_{iE}(n_i; r) > U_{iM}$ holds for all r 2 [$\frac{1}{2}; \frac{1}{2}$].

Proof of Lemma 5. First, focus on the $P_i(X; A_i)$ function. Starting from the original A_i and equilibrium X, A_i is increased by $A_i > 0$. Since $\frac{@P_i}{@A_i} > 0$ for all X from (9), the P_i function shifts up vertically. Let X be such that $P_i(X; A_i) = P_i(X; A_i + A_i)$ (see Figure 1). Since $\frac{@P_i}{@X} < 0$ from (8), X > X holds, and for any $X \ge (X; X)$, we have $P_i(X; A_i + A_i) >$ $P_i(X; A_i)$. Recall that the equilibrium X is described by the aggregate share function

$$f(X;A) = P_{i^{0}Gi} P_{i^{0}}(X;A_{i^{0}}) + P_{i}(X;A_{i}) = 1$$

Let A_i be a vector that removes A_i from A. By increasing A_i by A_i , the equilibrium aggregate e ort X satisfies

$$f(X ; A_i + A_i; A_i) = P_{i^0 G_i} P_{i^0}(X ; A_{i^0}) + P_i(X ; A_i + A_i) = 1:$$

Since $\frac{@P_{i\theta}}{@X} < 0$ for all $i^{\theta} = 1$; ...; m, we have X > X and

$$f(X; A_{i} + A_{i}; A_{i}) = P_{i^{\theta}Gi} P_{i^{\theta}}(X; A_{i^{\theta}}) + P_{i}(X; A_{i} + A_{i})$$
$$= P_{i^{\theta}Gi} P_{i^{\theta}}(X; A_{i^{\theta}}) + P_{i}(X; A_{i}) < 1:$$

By the intermediate value theorem, X 2 (X; X) holds. We conclude $P_i(X; A_i + A_i) > P_i(X; A_i)$.

This implies that as A_i increases $P_i(X; A_i)$ increases. That is, maximizing A_i achieves the maximum winning probability for group *i*.

Appendix B

Here, we repeat our analysis by using the Epstein and Mealem's generalized Tullock contest, and show that Lemma 1 and Proposition 1 hold. We con rm this rst. The expected payo of member *j* in group *i* is $U_{ij} = \frac{\sum_{j=1}^{n_i} e_{ij}^r}{\sum_{j=1}^{n_i} e_{ij}^r + X_i} a_{ij}$ $\frac{1}{2} e_{ij}$. The rst order condition is

$$\frac{@U_{ij}}{@e_{ij}} = \frac{re_{ij}^{r-1}X_{i}}{(\prod_{j=1}^{n_i}e_{ij}^r + X_{j})^2}a_{ij} \quad e_{ij}^{-1} = 0:$$

This can be rewritten as

$$P_{i}(1 P_{i}) \frac{re_{ij}^{r}}{\prod_{j=1}^{n_{i}} e_{ij}^{r}} a_{ij} e_{ij} = 0:$$
(13)

We process a procedure similar to the one at the end of Section 2 and $\mathbf{g} \in \left(\frac{rP_i(1-P_i)}{X_i}\right)^{\frac{r}{\beta-r}} a_{ij}^{\frac{r}{\beta-r}}$ from [13). By summing up each e_{ij}^r , we have $\prod_{\substack{j=1\\j=1}}^{n_i} e_{ij}^r = X_i = \left(\frac{rP_i(1-P_i)}{X_i}\right)^{\frac{r}{\beta-r}} A_i$ where $A_i = \prod_{\substack{j=1\\j=1}}^{n_i} a_{ij}^{\frac{r}{\beta-r}}$. Let $(X_i; A_i) = X_i = \left(\frac{rP_i(1-P_i)}{X_i}\right)^{\frac{r}{\beta-r}} A_i = 0$. By di erentiating \wedge with respect to A_i and noting that P_i is a function of X_i , we have

$$\frac{dX_i}{dA_i} = -\frac{A_i}{A_i} = \frac{(rP_i(1-P_i)=X_i)^{\frac{r}{\beta-r}}}{(r+2rP_i)=(r)} > 0$$

for r by using $A_i = X_i \left(\frac{rP_i(1-P_i)}{X_i}\right)^{\frac{r}{\beta-r}}$. Therefore, since Lemma 1 holds, Proposition 1 also holds in this case. Proposition 2 holds as well. However, Proposition 3 does not hold.

We check this second. Under the egalitarian rule, $\sin \Delta e_i = P_{j=1}^{n_i} e_{j}^r = n_i e_i^r$, we have $e_i = n_i^2 r^1 P_{iE}^1 (1 P_{iE})^1$ from (13). Using this, we have

$$P_{iE} = \frac{n_{i}e_{i}^{r}}{n_{i}e_{i}^{r} + X_{i}} = \frac{n_{i}^{\frac{2r}{r}}r^{r}P_{iE}^{r}(1 P_{iE})^{r}}{n_{i}^{\frac{2r}{r}}r^{r}P_{iE}^{r}(1 P_{iE})^{r} + X_{i}}$$
(14)

and

$$U_{iE} = P_{iE} \frac{1}{n_i} - \frac{1}{e_i} = \frac{P_{iE}}{n_i} - 1 - \frac{1}{(1 - P_{iE})} \frac{r}{n_i}$$

Let ^ $n_i \stackrel{2r}{=}$ in relation to n_i in (14). We process the same procedure as in the proof of Lemma 2. Rewriting (14), we have

$$r^{-}(1 P_{iE})(P_{iE}(1 P_{iE}))^{-} = P_{iE}X_{i}^{-}$$
 (15)

By totally di erentiating the above expression and conducting the same operations as the proof of Lemma 2, we obtain

$$\frac{dP_{iE}}{d^{\wedge}} = \frac{h}{h} \frac{P_{iE} (1 P_{iE})}{1 + \frac{r}{2}}$$

However, this condition contradicts the de nition of the probability. Lemma 4 does not hold.

- [9] Nitzan, S. and Ueda, K. (2011), \Prize sharing in collective contests," European Economic Review 55: 678-687.
- [10] Nitzan, S. and Ueda, K. (2014), \Intra-group heterogeneity in collective contests," Social Choice and Welfare 43: 219 { 238.
- [11] Olson, M. (1965), The logic of collective action, Harvard University Press, Cambridge, MA, US.
- [12] Tullock, G. (1980), \E cient rent seeking," Buchanan, J.M., Tollison, R.D., and Tullock,G. (Eds.), Toward a theory of the rent-seeking society, Texas A&M University Press,College Station, TX, US: 97-112.
- [13] Ueda, K. (2002), \Oligopolization in collective rent-seeking," Social Choice and Welfare19-3: 613 { 626.

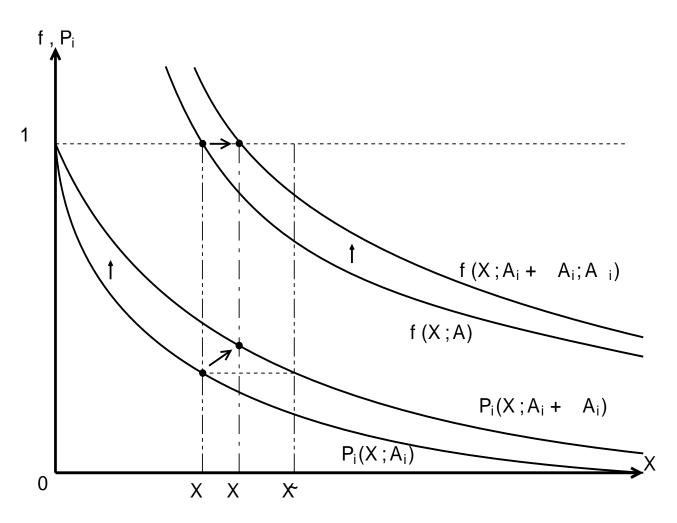


Figure 1: Share function $P_i(X; A_i)$ of group i and aggregate share function f(X; A)